



Company Overview

机构简介

Rocky Mountain Institute transforms global energy use to create a clean, prosperous, and secure low-carbon future. That is our mission. That is our passion. And every day, every member of our team of nearly 200 works tirelessly to achieve it. We are driving the global energy transition from fossil fuels to efficiency and renewables by working in partnership with businesses, communities, institutions, and entrepreneurs to advance market-based solutions. We achieve this by developing breakthrough ideas, testing and refining them, reshaping markets, and bringing solutions to scale. RMI is an independent 501(c)(3) nonprofit organization headquartered in the U.S. with an annual budget of \$46 million and offices in Basalt and Boulder, Colorado; New York City; Washington, D.C.; and Beijing. www.rmi.org

落基山研究所致力于转变全球能源使用方式，创造一个清洁、繁荣、安全的低碳未来。这是我们的使命，也是我们机构 200 多名员工每天奋斗的目标。我们与企业、社区、科研机构及创业者协作，借助经济可行的市场化手段，加速能效提升，推动可再生能源取代化石燃料的能源结构转变。通过提出突破性的理念、不断测试并优化这些理念、重塑市场以及规模化推广解决方案来实现我们的使命。落基山研究所是一家总部在美国的独立的非营利机构，年度运营预算 4600 万美元。我们在美国科罗拉多州巴索尔特和博尔德、纽约市、华盛顿特区以及北京设有办事处。如欲了解机构详情，请登录我们官网 www.rmi.org。

In 2013, RMI began working in China as a part of a joint research project including the Energy Research Institute of China's National Development and Reform Commission, Lawrence Berkeley National Labs' China Energy Group, and Energy Foundation China. The group designed a road map, called Reinventing Fire: China, to promote renewables and reduce energy consumption and carbon emissions in the Chinese economy without compromising economic growth. This roadmap has become the basis for ongoing programmatic activity.

2013 年，落基山研究所开始与中国国家发改委能源研究所、美国劳伦斯伯克利国家实验室的中国能源研究室以及能源基金会中国展开合作，在不影响经济增长的前提下，为中国制定一条促进可再生能源发展并降低能源消耗和碳排放的发展之路，我们称之为“重塑能源：中国”项目。

RMI continues to expand its Chinese presence, with our Beijing office serving as the hub for our nation-wide engagements. The Beijing office works on multiple parts of China's energy transformation including power sector reform, low-carbon mobility and freight solutions, low-carbon cities, and transforming the building stock.

落基山研究所不断拓展在中国的业务。我们在北京设立的办公室，将作为我们在全国范围开展工作的中心。北京办公室将专注于多项中国能源改革板块的工作，包括电力部门重组，低碳出行和货运解决方案，低碳城市和建筑存量改造等。

Program Overview

项目综述

Rocky Mountain Institute is seeking an exceptional candidate to join our Beijing office as an Associate to focus on our cities and industry initiatives.

落基山研究 (美国) 北京代表处城市与工业项目团队诚募一位咨询师的加入。落基山研究所在这两个领域的具体工作如下：

- As for our city work, RMI has been assisting committed Chinese cities to peak their carbon emissions in advance of the 2030 national timeline, through leading the effort to support a group of leading cities to design and execute robust, economically-grounded, actionable peaking action plans.
- 在城市领域，落基山研究所通过支持部分达峰先锋城市开展达峰研究和制定达峰行动计划，推动有意愿的中国城市在 2030 年全国碳排放达峰前尽早达峰；
- For our industrial work, RMI participates in a MIIT initiative that facilitates industrial cities to accelerate their transformation towards green development, and it is exploring the opportunities of unlocking energy saving potential through promoting smart energy management system (EMS) in manufacture sector. The industrial team in RMI Beijing office is also collaborating other RMI offices to work on heavy industries across the globe.
- 在工业领域，落基山研究所正参与推动中国工业城市绿色转型相关工作，也正在寻求通过促进智慧能源管理系统 (SEMS) 在制造业的应用挖掘新的管理节能潜力。我们还与机构内其他项目合作共同推动全球重工业部门的低碳化。

Specific Roles and Responsibilities

具体要求

For cities:

城市项目：

- Review and summarize international experience and best practice for peaking actions of cities;
- 研究总结已达峰城市的减排经验与优秀案例；
- Conduct support the energy modeling and other analysis needed to drive key insights and recommendations for cities;
- 为中国相关城市提供能源建模及各项技术分析支持，提供洞见观点及建议；
- Coordinate partners to help the development of carbon emissions peaking action plans for leading cities;
- 协调各项目执行机构和专家参与中国相关城市的相关碳排放达峰研究；
- Support the design and delivery of scaling mechanisms to support peer-to-peer problem solving across cities and scaling of best practices;
- 设计并交付规模化推广机制，以支持城市间点对点解决问题并规模化推广最佳案例；
- Assess the progress of cities towards delivering carbon emission peaking plans;
- 评估中国相关城市减排行动工作的总体进展；

For industry:

工业项目

- Assess the current market status and future development of Smart Energy Management System (SEMS) and other potentially impactful efficiency strategies in China's industrial sector ;
- 评估并分析智慧能源管理系统以及其他潜在的具有影响力的能效策略在工业领域应用的市场现状和前景；

- Assist to deliver the knowledge and know-how for industrial cities to achieve sustainable economic and job growth during the course towards low-carbon path.
- 协助项目组为工业城市提供相关知识和技能，实现低碳引领城市的经济和就业可持续增长。

Key Qualifications

主要要求

First and foremost, the successful candidate will demonstrate the following qualities:

应聘者需拥有下列各项优秀品质：

- Intense curiosity and creativity, and a willingness to take risks by testing new ideas
- 富有好奇心和创造力，敢于尝试新创意；
- Entrepreneurial self-starter, with a willingness to plunge into unfamiliar problems
- 工作积极主动，愿意投入精力解决新问题；
- Excellent writing skills, visual presentation capability, and verbal communication skills
- 优秀的写作技巧、视觉展示能力以及沟通技巧；
- Skills and desire to change decision-maker's minds on intensely important issues
- 具有影响决策者对于重要问题看法的技巧和愿望；
- High emotional intelligence and desire to work collaboratively
- 团队意识强；
- Comfort with altering a course of work mid-stream and working with ambiguity
- 能够适应在项目推进过程中的策略变动，并妥善处理工作中的不确定性；
- A passion for making the world better
- 有将世界变得更好的激情与愿望。

Candidate with the following experience and capabilities will be preferred:

具有以下经验和能力的应聘者将优先考虑：

- Master degree-equivalent or higher, with significant study of technology (science/engineering) and markets (business/finance) preferred
- 硕士研究生同等或以上学历，有技术类（科学/工程）和市场类（商学/金融）深度学习经历；
- Excellent quantitative analysis and modeling skills
- 出色的定量分析和建模能力；
- Proven cross-cultural sensitivity, with overseas education or work experience preferred
- 有丰富的跨文化工作体验和敏感度，具有海外教育或工作经验；
- Excellent spoken English and Mandarin
- 出色的中英文口语表达能力。

Location

工作地点

Beijing, China

中国北京

How to Apply

申请方式

Please submit a cover letter addressing your interest in working for RMI and your resume to chinaHR@rmi.org. Please submit materials bilingually or in English.

请将中英文双语或英文求职信和个人简历发送至 chinaHR@rmi.org。

Be prepared to submit a resume and a cover letter, both documents are required. Candidates who do not provide a compelling answer to the question "Why do you want to work at Rocky Mountain Institute" in their cover letter may not be considered. Additionally, incomplete application materials (for example, a missing cover letter) may not be considered. Due to the large number of applications received, RMI is not able to respond to every applicant. We will be in contact with applicants moving to the interview stage.

备注：请务必在发送个人简历时，附上求职信，并在求职信中清晰回答一个问题，即“你为什么希望在落基山研究所工作？”此外，如申请材料不完整（如求职信缺失）者，将不予考虑安排面试。我们将对所有简历进行初步筛选，如果申请人通过初审，我们将与你联系并安排面试。

If you have questions regarding the position, please email: chinaHR@rmi.org.

如对招聘职位有任何疑问，请发送邮件至 chinaHR@rmi.org。

RMI is an equal opportunity employer. No phone calls please.

落基山研究所秉持公平公正招聘原则，恕不接受电话问询。